

# Pictet Asset Management Limited Best Execution Annual Reports (RTS 28 and Article 65(6))

For the period 1 January to 31 December 2019



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#### INTRODUCTION

On an annual basis, Pictet Asset Management Limited ("Pictet AM Ltd") are required to provide disclosure around the execution venues we use for each class of MiFiD II financial instrument and other specific information on the quality of execution in accordance with the requirements of Regulatory Technical Standard 28 (RTS 28) of the MiFID II Regulations and Article 65(5) of the MiFID II Delegated Regulations.

This document provides a summary for each class of MiFID II financial instrument, the top five execution venues in terms of trading volumes where Pictet AM Ltd has executed or placed client orders over the course of 2019 and information on the quality of execution obtained.

#### RTS 28/ARTICLE 65(6) - QUALITATIVE STATEMENTS COMMON TO ALL ASSET CLASSES

The following commentary applies to all our trading for each class of financial instruments unless otherwise noted in the specific commentary provided per class of financial instrument:

#### Close links, conflicts of interest or common ownership with execution venues

Pictet AM Ltd undertakes trading activities with Pictet Trading and Sales (PTS), which comprises of Banque Pictet & Cie SA, Banque Pictet & Cie (Asia) Ltd and Pictet Canada LP. Both Pictet AM Limited and PTS are part of the Pictet Group. Pictet AM Ltd ensures that all transactions undertaken with PTS are executed in accordance with the Pictet AM Best Execution Policy and are in line with pre-agreed commission rates and spreads. Pictet AM Ltd regularly monitors these arrangements to ensure potential conflicts of interest are appropriately managed and mitigated.

Orders originating from portfolio management activities within Pictet AM Ltd London and Pictet Asset Management (Europe) S.A., Italian Branch (MiFID firms) can be placed with any of the trading desks within the Pictet Asset Management Holding SA Group for execution including; Pictet Asset Management S.A. Geneva ("Pictet AM SA"); Pictet Asset Management (Hong Kong) Ltd ("Pictet AM HK"); Pictet Asset Management (Singapore) Pte Limited ("Pictet AM Singapore") and Pictet Asset Management (Japan) Limited ("Pictet AM Japan"). These separate legal entities within the group share a common holding company and overall ownership structure. Consequently, some of these entities will appear in our top 5 execution venue report for certain classes of financial instruments in relation to Article 65(5) reporting of placed orders with other entities to be executed on behalf of Pictet AM Ltd.

#### Specific arrangements with any execution venues

Pictet AM Ltd does not receive payments, discounts, rebates or non-monetary benefits in its trading arrangements. In addition, the inducement and research rules of the Financial Conduct Authority (FCA), prohibits investment firms which carry out portfolio management services from receiving inducements (other than acceptable minor non-monetary benefits) in relation to those services. Minor non-monetary benefits must be of a scale and nature that could not be judged to impair Pictet AM Ltd compliance with its duty to act honestly, fairly and professionally in the best interests of the client. Pictet AM Ltd monitors non-monetary benefits through its Research Policy. Pictet AM Ltd also monitors and requires pre-clearance of gifts and entertainment to ensure that Pictet AM Ltd is not induced to use one execution venue over another.

#### Changes to the list of Execution Venues for 2019

Deutsche Bank are no longer an Equity Execution venue as reflected in the updated Best Execution Policy.

#### Changes to the list of Execution Counterparties for 2019

Two changes of note occurred to the PAM Equity Counterparty List during the course of 2019:

- > The removal of Deutsche Bank following their decision to withdraw from the majority of secondary execution business.
- > The removal of Macquarie as a counterpart in Europe and the U.S. following their decision to close these departments.



#### **Client categorisation**

Pictet AM Ltd does not have any retail clients. The Pictet AM Best Execution Policy does not treat different categories of clients differently. We follow a consistent approach across our client base whilst ensuring we comply with any client specific regulation (for example ERISA and 1940 Act regulations). For derivative products that trade under legal agreements such as ISDAs, we are limited to counterparts with whom we have that documentation in place.

#### **Execution Monitoring Process**

For best execution monitoring, Pictet AM Ltd operates a two-tier process using a first and second line of defence model. The Heads of Equity and Fixed Income Trading are responsible for first line of defence monitoring of best execution and delivering the best execution strategy.

Post-trade monitoring comprises of independent third-party transaction cost analysis (TCA) reports as well as exception based price/basis point monitoring reports depending on the specific class of financial instrument being traded. Trade executions that fall outside of designated tolerances are highlighted and investigated initially by the relevant trading desk, as the first line of control. Compliance, as the second line of control, on a sample basis, ensures the efficacy of the monitoring process.

Tolerances are used to identify trades which have been executed outside a specific range compared to the market price / benchmark price at point of execution and arrival price for certain types of trades. The price and basis point tolerance ranges are set by the Heads of Trading and agreed with Compliance. For timed orders other relevant pricing points, such as market close or other reference points may be used as a benchmark.

For equities, derivatives and CFDs, the guiding metric of Pictet AM 's Best Execution Policy is implementation shortfall, however, a number of other data points are utilised to inform Pictet AM 's trading policy, including: reversion, opportunity cost, addition-removal of liquidity, momentum, timing, interval VWAP, relative performance, peer comparisons and expected cost. In addition, trade performance is also analysed against alternative participation rates to determine potential future savings.

Our independent external TCA supplier carries out quantitative and model analysis on our equity trade/order data to establish an optimal pattern of trading relevant to the fund or account. The results of this analysis help inform the execution strategy the trader selects. Fund and account data is formally analysed and reviewed on a regular basis by the equity-trading desk with the appropriate Portfolio Manager(s). These reviews attempt to address all the influences on execution quality including portfolio manager market timing, longer-dated reversion and appropriate use of order types. Improvements to the approach and recommendations are documented and reviewed. Trader execution data is also analysed to identify possible improvements to the execution process.

Regular quantitative and qualitative reviews are performed with our key counterparties. Various metrics are used to assess the performance and execution quality provided by our brokers and other counterparties including: implementation shortfall, fill rates, reversion, opportunity cost of non-completion, interval VWAP and expected cost.

Analysis is presented to the Pictet AM Trade Execution Committees on a quarterly basis who are responsible for overseeing Pictet AM's trade management policies and procedures. The committees are also responsible for reviewing and evaluating the trading strategies adopted by Pictet AM traders and brokers to ensure that the explicit and implicit costs of trading are being managed / controlled effectively across the desk.

We review samples of RTS27 for the applicable asset classes. If any findings prove to be relevant, we will incorporate them into our monitoring of the execution quality provided by the relevant trading venue.

#### Assessment of execution quality obtained across all classes of financial instruments

When executing or placing client orders with other entities for execution, Pictet AM Ltd is subject to various execution factors, some of which we can influence directly and some of which are outside of our control but which we can respond to.



Factors that we can influence include setting the most appropriate trading strategy or methodology, speed of execution, trading venue and counterparty selection, quality of our trade management tools and the ability and skill of our traders.

Factors outside our control but which we can respond to include market and product volatility, positioning and order flow in the market place from other participants active in the same financial instruments we are trading.

This means that the execution methodology or trading strategy we adopt, the cost of trading and the outcome achieved for identical or similar trades that are undertaken at different times may differ because of the effect of those variables. For instance, if Pictet AM Ltd is selling a security at a time where there is an excess of buyers over sellers present in the market then we can adjust our trading style to take advantage of that. However, if we are selling at a time when everyone else is selling then we will again tailor our trading style to reflect that market circumstance but our trading costs may be greater than if we were the only seller in the marketplace.

With regards to assessing the quality of our executions achieved, Pictet AM Ltd seeks to ensure that we have created the best possible environment and trade execution process with regards to the factors that we can directly influence to enable us to deliver on a consistent basis the best possible result for our clients.

#### For example:

- > By ensuring that we can efficiently connect to a wide variety of execution venues and counterparties
- > By implementing a detailed Pictet AM Best Execution Policy along with effective and robust trading processes and procedures
- > By employing skilled traders across a wide range of products and financial instruments, ensuring they are well trained and have access to appropriate trading tools, which can be used to augment their understanding of the pre-trade execution factors and help them make better-informed trading decisions.
- > By implementing effective Equity and Fixed Income Trade Execution Committees, comprised of senior management from investments, trading, compliance and risk to oversee our trade execution process as well as our trading policies and procedures.

The relative importance of each execution factor is particular to the circumstances surrounding each client order. The trader makes their assessment of the pre-trade execution factors, such as price, cost (implicit and explicit), speed, size and likelihood of execution and settlement with the objective of optimising the method of execution. The relevant importance of these factors will usually be determined by considering the characteristics of the order, the financial instrument, the counterparty and the execution venue.

Examples of other considerations relevant to the execution may also include:

- > The character of the market for the relevant Financial Instrument (e.g. price volatility or relative liquidity)
- > The number of Execution Venues that can provide a quote
- > The market impact of an order
- > The execution capability and responsiveness of an Execution Venue

Ordinarily, price and costs together will merit high relative importance in obtaining best execution, but this may be tempered, for example, where the size of the trade is large compared to the liquidity available, or where speed of execution is paramount.

Whilst it is always possible to improve on the quality of execution we provide to our clients, for the year ending 2019, Pictet AM Ltd can confirm that it considers it has met its obligation to achieve the best possible result for its clients on a consistent basis.

However, we remain vigilant and continue to constantly monitor our counterparts, venues, trading styles and outcomes to ensure we deliver consistently the best possible trading outcomes to our clients.



# RTS 28 DISCLOSURES

RTS28 disclosures cover all trading undertaken by Pictet AM Ltd on an executed basis.

# A. Equities - Shares & Depositary Receipts

CLASS OF INSTRUMENT: EQUITIES, SHARES & DEPOSITARY RECEIPTS / TICK SIZE LIQUIDITY BANDS 1 AND 2

Notification if <1 average trade per business day in the previous year: Y

| Тор 5 ехеси | Top 5 execution venues ranked in terms of trading volumes (descending order) |               |   |  |   |  |  |  |  |
|-------------|--|---------------|---|--|---|--|--|--|--|
| Name        | LEI  | volume traded | Proportion of orders executed as % of total in that class |  | Percentage Percentage of<br>of aggres- directed or-<br>sive orders ders |  |  |  |  |
|             |  |               |   |  |   |  |  |  |  |
|             |  |               |   |  |   |  |  |  |  |
|             |  |               |   |  |   |  |  |  |  |
|             |  |               |   |  |   |  |  |  |  |
|             |  |               |   |  |   |  |  |  |  |

# Commentary:

# CLASS OF INSTRUMENT: EQUITIES, SHARES & DEPOSITARY RECEIPTS / TICK SIZE LIQUIDITY BANDS 3 AND 4

Notification if <1 average trade per business day in the previous year:  $\ensuremath{\mathsf{N}}$ 

Top 5 execution venues ranked in terms of trading volumes (descending order)

| Name                                   | LEI                  | Proportion of volume traded as % in that class | Proportion of<br>orders executed<br>as % of total in<br>that class | Percentage of passive orders |     | Percentage<br>g-of directed<br>orders |
|--|----------------------|--|--|------------------------------|-----|---------------------------------------|
| Goldman<br>Sachs Interna-<br>tional    | W22LROWP2IHZNBB6K528 | 63.61%   | 95.65%   | N/A                          | N/A | 0.00%                                 |
| HSBC Bank<br>PLC                       | MP6I5ZYZBEU3UXPYFY54 | 20.55%   | 0.87%  | N/A                          | N/A | 0.00%                                 |
| Investec Bank<br>PLC                   | 84S0VF8TSMH0T6D4K848 | 9.01%  | 2.61%  | N/A                          | N/A | 0.00%                                 |
| Citigroup<br>Global Markets<br>Limited | XKZZ2JZF41MRHTR1V493 | 6.06%  | 0.58%  | N/A                          | N/A | 0.00%                                 |
| Merrill Lynch<br>International         | GGDZP1UYGU9STUHRDP48 | 0.77%  | 0.29%  | N/A                          | N/A | 0.00%                                 |

# Commentary:

Within Executed Equities there is a very heavy concentration of Guaranteed Market on Close order flow.



This order flow predominantly pertains to program trades where the intention of the under-lying clients is to track Indices, typically valued at market close prices.

Maintaining low explicit costs and the likelihood of execution and settlement are the primary factors.

In addition, independent third-party Transaction Cost Analysis is used as part of the process when assessing and evaluating the performance of our cash equity counterparties.

The selection of the Counterparty was made in accordance with the factors described above.

#### CLASS OF INSTRUMENT: EQUITIES, SHARES & DEPOSITARY RECEIPTS / TICK SIZE LIQUIDITY BANDS 5 AND 6

Notification if <1 average trade per business day in the previous year:  $\ensuremath{\mathsf{N}}$ 

Top 5 execution venues ranked in terms of trading volumes (descending order)

| Name  | LEI                  | Proportion of<br>volume traded<br>as % in that<br>class | Proportion of or- Percentage of passive ders executed as orders % of total in that class |     |     |       |
|---|----------------------|---|--|-----|-----|-------|
| Goldman<br>Sachs In-<br>ternational               | W22LROWP2IHZNBB6K528 | 74.49%  | 98.74%   | N/A | N/A | 0.00% |
| Merrill<br>Lynch In-<br>ternational               | GGDZP1UYGU9STUHRDP48 | 8.34%   | 0.34%  | N/A | N/A | 0.00% |
| Investec<br>Bank PLC                              | 84S0VF8TSMH0T6D4K848 | 4.18%   | 0.24%  | N/A | N/A | 0.00% |
| J.P. Morgan<br>Securities<br>PLC                  | K6Q0W1PS1L104IQL9C32 | 3.26%   | 0.11%  | N/A | N/A | 0.00% |
| Morgan<br>Stanley &<br>Co. Interna-<br>tional PLC | 4PQUHN3JPFGFNF3BB653 | 2.33%   | 0.13%  | N/A | N/A | 0.00% |

# Commentary:

Within Executed Equities there is a very heavy concentration of Guaranteed Market on Close order flow.

This order flow predominantly pertains to program trades where the intention of the under-lying clients is to track Indices, typically valued at market close prices.

Maintaining low explicit costs and the likelihood of execution and settlement are the primary factors.

In addition, independent third-party Transaction Cost Analysis is used as part of the process when assessing and evaluating the performance of our cash equity counterparties. The selection of the Counterparty was made in accordance with the factors described above.



# B. Debt Instruments - (I) Bonds

CLASS OF INSTRUMENT: DEBT INSTRUMENTS - BONDS

Notification if <1 average trade per business day in the previous year: N

Top 5 execution venues ranked in terms of trading volumes (descending order)

| Name                                | LEI                  | Proportion of volume traded as % in that class | Proportion of<br>orders exe-<br>cuted as % of<br>total in that<br>class | Percentage of passive orders | Percentage of aggressive orders | Percentage of<br>directed or-<br>ders |
|-------------------------------------|----------------------|--|---|------------------------------|---------------------------------|---------------------------------------|
| J.P. Morgan Securities PLC          | K6Q0W1PS1L104IQL9C32 | 10.75%   | 7.90%   | N/A                          | N/A                             | 0.00%                                 |
| Citigroup Global<br>Markets Limited | XKZZ2JZF41MRHTR1V493 | 9.98%  | 8.93%   | N/A                          | N/A                             | 0.00%                                 |
| HSBC Bank PLC                       | MP6I5ZYZBEU3UXPYFY54 | 9.35%  | 6.72%   | N/A                          | N/A                             | 0.00%                                 |
| Goldman Sachs International         | W22LROWP2IHZNBB6K528 | 7.84%  | 5.42%   | N/A                          | N/A                             | 0.00%                                 |
| Barclays Bank PLC                   | G5GSEF7VJP5I70UK5573 | 7.84%  | 7.35%   | N/A                          | N/A                             | 0.00%                                 |

# Commentary:

Due to the large variance in liquidity across fixed income it is sometimes necessary in the illiquid markets to place the highest priority on likelihood of execution. It would be difficult to suggest that this comes at the expense of price as price discovery is incomplete which limits choice. Within the fixed income space execution costs are almost entirely standardised and so that is unlikely to be considered high priority.

In an RFQ process, price will be the most important factor.

The top five venues for Pictet Asset Management Ltd are all Global houses with broad bond coverage, providing liquidity bi-laterally but mostly through a request for quote (RFQ) process on an MTF.



# B. Debt instruments - (II) Money Market Instruments

| CLASS OF INSTRUMENT  | T DEBT INSTI           | RUMENTS - MON   | EY MARKET IN:   | STRUMENT                                | S                               |                                       |  |  |  |  |
|--|------------------------|---|---|---|---------------------------------|---------------------------------------|--|--|--|--|
| Notification if <1 average day in the previous year                          | e trade per business N |   |   |   |                                 |                                       |  |  |  |  |
| Top 5 execution venues ranked in terms of trading volumes (descending order) |                        |   |   |   |                                 |                                       |  |  |  |  |
| Name   | LEI                    | Proportion of<br>volume traded<br>as % in that<br>class | Proportion of<br>orders exe-<br>cuted as % of<br>total in that<br>class | Percent-<br>age of<br>passive<br>orders | Percentage of aggressive orders | Percentage of<br>directed or-<br>ders |  |  |  |  |
| Standard Chartered<br>Bank   | RILFO74KP1CM8P6PCT96   | 17.70%  | 14.53%  | N/A                                     | N/A                             | 0.00%                                 |  |  |  |  |
| Merrill Lynch Interna-<br>tional   | GGDZP1UYGU9STUHRDP48   | 13.80%  | 4.27%   | N/A                                     | N/A                             | 0.00%                                 |  |  |  |  |
| Nomura International<br>PLC  | DGQCSV2PHVF7I2743539   | 11.47%  | 2.99%   | N/A                                     | N/A                             | 0.00%                                 |  |  |  |  |
| J.P. Morgan Securi-<br>ties PLC  | K6Q0W1PS1L104IQL9C32   | 9.47%   | 8.12%   | N/A                                     | N/A                             | 0.00%                                 |  |  |  |  |
| HSBC Bank PLC  | MP6I5ZYZBEU3UXPYFY54   | 8.18%   | 3.85%   | N/A                                     | N/A                             | 0.00%                                 |  |  |  |  |

# Commentary:

Due to the large variance in liquidity across fixed income it is sometimes necessary in the illiquid markets to place the highest priority on likelihood of execution. It would be difficult to suggest that this comes at the expense of price as price discovery is incomplete which limits choice. Within the fixed income space execution costs are almost entirely standardised and so that is unlikely to be considered high priority.



# C. Interest rates derivatives - (I) Futures and options admitted to trading on a trading venue

| CLASS OF IN<br>Notification i | f <1 average trade per business    |             | ST RATES DERIV<br>ADING VENUE                           | 'ATIVES - (I) FU  | TURES AND OP                 | TIONS ADMITTE                   | ED TO TRADING                         |
|-------------------------------|------------------------------------|-------------|---|---|------------------------------|---------------------------------|---------------------------------------|
| Top 5 execut                  | ion venues ranked in terms of trac | ding volume | es (descending o  | rder)   |                              |                                 |                                       |
| Name                          | LEI                                |             | Proportion of<br>volume traded<br>as % in that<br>class | Proportion of<br>orders exe-<br>cuted as % of<br>total in that<br>class | Percentage of passive orders | Percentage of aggressive orders | Percentage of<br>directed or-<br>ders |
|                               |                                    |             |   |   |                              |                                 |                                       |

| STRUMENT                                 | INTEREST RATES DERIVATIVES - (II) SWAPS, FORWARDS, AND OTHER INTEREST RATES DERIVATIVES |  |  |   |  |   |
|--|---|--|--|---|--|---|
| <1 average trade per business vious year | Y   |  |  |   |  |   |
| on venues ranked in terms of trac        | ding volu   | nes (descending o  | rder)  |   |  |   |
| LEI                                      |   | Proportion of volume traded as % in that class   | Proportion of<br>orders exe-<br>cuted as % of<br>total in that<br>class  | Percentage of passive orders  | Percentage of aggressive orders  | Percentage of directed orders   |
|  |   |  |  |   |  |   |
|  |   |  |  |   |  |   |
|  |   |  |  |   |  |   |
|  | <1 average trade per business<br>vious year<br>on venues ranked in terms of trad        | RATES <1 average trade per business Y vious year on venues ranked in terms of trading voluments. | RATES DERIVATIVES  <1 average trade per business Y vious year on venues ranked in terms of trading volumes (descending of volume traded as % in that | RATES DERIVATIVES  <1 average trade per business Y vious year  on venues ranked in terms of trading volumes (descending order)  LEI  Proportion of volume traded as % in that cuted as % of total in that | RATES DERIVATIVES  <1 average trade per business Y vious year  on venues ranked in terms of trading volumes (descending order)  LEI  Proportion of volume traded orders executed as % in that cuted as % of class  Proportion of volume traded orders executed as % of total in that | RATES DERIVATIVES  <1 average trade per business Y vious year  on venues ranked in terms of trading volumes (descending order)  LEI  Proportion of volume traded as % in that class in that class viotal in that  Proportion of passive orders aggressive orders class viotal in that |



# D. Credit Derivatives - (I) Futures and Options Admitted to Trading on a Trading Venue

| CLASS OF INS                    | STRUMENT                                 | CREDIT DERIVATIVES - (I) FUTURES AND OPTIONS ADMITTED TO TRADING (TRADING VENUE |  |   |                              |                                 |                                       |
|---------------------------------|--|---|--|---|------------------------------|---------------------------------|---------------------------------------|
| Notification if day in the pre- | <1 average trade per business vious year | Y   |  |   |                              |                                 |                                       |
| Top 5 execution                 | on venues ranked in terms of tra         | ding volum  | nes (descending o                              | rder)   |                              |                                 |                                       |
| Name                            | LEI                                      |   | Proportion of volume traded as % in that class | Proportion of<br>orders exe-<br>cuted as % of<br>total in that<br>class | Percentage of passive orders | Percentage of aggressive orders | Percentage of<br>directed or-<br>ders |
|                                 |  |   |  |   |                              |                                 |                                       |
|                                 |  |   |  |   |                              |                                 |                                       |
|                                 |  |   |  |   |                              |                                 |                                       |
|                                 |  |   |  |   |                              |                                 |                                       |

# D. Credit Derivatives - (II) Other Credit Derivatives

| CLASS OF INSTRUME  | NT CREDIT DI                        | ERIVATIVES -                                   | (II) OTHER CRE  | DIT DERIVATIVE               | S                               |                               |  |  |  |
|--|-------------------------------------|--|---|------------------------------|---------------------------------|-------------------------------|--|--|--|
| Notification if <1 avera   | ge trade per business day in the pr | evious year: N                                 |   |                              |                                 |                               |  |  |  |
| Top 5 execution venues ranked in terms of trading volumes (descending order) |                                     |  |   |                              |                                 |                               |  |  |  |
| Name   | LEI                                 | Proportion of volume traded as % in that class | Proportion of<br>orders exe-<br>cuted as % of<br>total in that<br>class | Percentage of passive orders | Percentage of aggressive orders | Percentage of directed orders |  |  |  |
| Goldman Sachs International  | W22LROWP2IHZNBB6K528                | 17.77%   | 17.63%  | N/A                          | N/A                             | 0.00%                         |  |  |  |
| Barclays Bank PLC  | G5GSEF7VJP5I7OUK5573                | 17.28%   | 17.01%  | N/A                          | N/A                             | 0.00%                         |  |  |  |
| J.P. Morgan Securities PLC   | K6Q0W1PS1L104IQL9C32                | 13.33%   | 14.32%  | N/A                          | N/A                             | 0.00%                         |  |  |  |
| BNP Paribas  | ROMUWS-<br>FPU8MPR08K5P83           | 10.00%   | 9.13%   | N/A                          | N/A                             | 0.00%                         |  |  |  |
| Citigroup Global<br>Markets Limited  | XKZZ2JZF41MRHTR1V493                | 9.73%  | 12.03%  | N/A                          | N/A                             | 0.00%                         |  |  |  |

# Commentary:

The trader will take into account various factors that influence their venue selection. These include but are not limited to:

- > Likelihood of execution and settlement
- > The investment style of the fund or account to which the order relates
- > The current market circumstances
- > The quality of the sales coverage and technical support



The nature of the credit derivatives market is OTC, and therefore market protocol is to have appropriate legal documentation in place. This will take precedent above other considerations in this instrument type. Our top venues are global trading houses, with which we have such documentation and arrangements in place.



# E. Currency derivatives - (I) Futures and Options Admitted to Trading on a Trading Venue

| CLASS OF INS                      | TRUMENT                                |           | ENCY DERIVATI<br>ADING VENUE                            | VES - (I) FUTUF   | RES AND OPTIO                | NS ADMITTED 1                   | O TRADING                     |
|-----------------------------------|--|-----------|---|---|------------------------------|---------------------------------|-------------------------------|
| Notification if < in the previous | <1 average trade per business day year | Υ         |   |   |                              |                                 |                               |
| Top 5 execution                   | n venues ranked in terms of trading    | volumes ( | descending order  | )   |                              |                                 |                               |
| Name                              | LEI                                    |           | Proportion of<br>volume traded<br>as % in that<br>class | Proportion of<br>orders exe-<br>cuted as % of<br>total in that<br>class | Percentage of passive orders | Percentage of aggressive orders | Percentage of directed orders |
|                                   |  |           |   |   |                              |                                 |                               |
|                                   |  |           |   |   |                              |                                 |                               |

# E. Currency derivatives - (II) Swaps, Forwards, and Other Currency Derivatives

| CLASS OF INSTRUMENT  Notification if <1 average trade per business day in the previous year |                                      | CURRENCY DERIVATIVES - (II) SWAPS, FORWARDS, AND OTHER CURRENCY DERIVATIVES |  |   |   |   |   |  |  |
|---|--------------------------------------|---|--|---|---|---|---|--|--|
|   |                                      | Υ   |  |   |   |   |   |  |  |
| Top 5 execution venues ranke  | ed in terms of trading               | volumes (de   | scending order                                 | )   |   |   |   |  |  |
| Proportion of volume traded as % in that class  | Proportion of volume % in that class | e traded as   | Proportion of volume traded as % in that class | Proportion of<br>volume traded<br>as % in that<br>class |  |  |
|   |                                      |   |  |   |   |   |   |  |  |



# F. Structured Finance Instruments

| CLASS OF INSTRU  | MENT | STRUCTURED FINANCE INSTRUMENTS |   |   |                              |                                 |                               |  |  |
|--|------|--------------------------------|---|---|------------------------------|---------------------------------|-------------------------------|--|--|
| Notification if $<$ 1 average trade per business day in the previous year    |      | Υ                              |   |   |                              |                                 |                               |  |  |
| Top 5 execution venues ranked in terms of trading volumes (descending order) |      |                                |   |   |                              |                                 |                               |  |  |
| Name   | LEI  |                                | Proportion of<br>volume traded<br>as % in that<br>class | Proportion of<br>orders exe-<br>cuted as % of<br>total in that<br>class | Percentage of passive orders | Percentage of aggressive orders | Percentage of directed orders |  |  |
|  |      |                                |   |   |                              |                                 |                               |  |  |
|  |      |                                |   |   |                              |                                 |                               |  |  |
|  |      |                                |   |   |                              |                                 |                               |  |  |



#### G. Equity Derivatives - (I) Options and Futures Admitted to Trading on a Trading Venue

**CLASS OF INSTRUMENT**EQUITY DERIVATIVES - (I) OPTIONS AND FUTURES ADMITTED TO TRADING ON A TRADING VENUE

Notification if <1 average trade per business day in the previous year: N

| Top 5 execution venues r    | anked in terms of trading volumes (d | lescending orde                                | r)  |                                      |                                       |                                     |
|-----------------------------|--------------------------------------|--|---|--------------------------------------|---------------------------------------|-------------------------------------|
| Name                        | LEI                                  | Proportion of volume traded as % in that class | Proportion of<br>orders exe-<br>cuted as %<br>of total in<br>that class | Percentage<br>of passive or-<br>ders | Percentage<br>of aggressive<br>orders | Percentage<br>of directed<br>orders |
| Credit Suisse International | E58DKGMJYYYJLN8C3868                 | 33.09%   | 22.73%  | N/A                                  | N/A                                   | 0.00%                               |
| Goldman Sachs International | W22LROWP2IHZNBB6K528                 | 23.34%   | 19.74%  | N/A                                  | N/A                                   | 0.00%                               |
| UBS AG                      | BFM8T61CT2L1QCEMIK50                 | 7.58%  | 10.78%  | N/A                                  | N/A                                   | 0.00%                               |
| UBS Europe SE               | 5299007QVIQ7I064NX37                 | 6.64%  | 6.09%   | N/A                                  | N/A                                   | 0.00%                               |
| Merrill Lynch International | GGDZP1UYGU9STUHRDP48                 | 4.86%  | 6.71%   | N/A                                  | N/A                                   | 0.00%                               |

#### Commentary:

The relative importance of each of the execution factors within our dealing process will vary depending upon a number of criteria, namely:

- 1. The investment intent of the investment manager who created the order;
- 2. The characteristics of financial instruments that are the subject of that order; and
- 3. The characteristics of the execution venues to which that order can be directed

Each client order that is transacted by our traders is inherently unique in its characteristics and market conditions are never constant. The relative importance of the execution factors is therefore variable.

The most important factors for Equity derivatives are price and likelihood of execution.

Each order is handled on its own merit and transacted in line with our Best Execution Policy. The top 5 Execution Equity-Derivative execution venues are typically those with the most risk appetite for volatility instruments and the ability to trade in the size we require.



# G. Equity Derivatives - (II) Swaps and Other Equity Derivatives

| CLASS OF IN  | ISTRUMENT | EQUITY DERIVATIVES - (II) SWAPS AND OTHER EQUITY DERIVATIVES |   |   |                              |                                 |                                       |  |  |  |
|--|-----------|--|---|---|------------------------------|---------------------------------|---------------------------------------|--|--|--|
| Notification if <1 average trade per business day in the previous year       |           | Y  |   |   |                              |                                 |                                       |  |  |  |
| Top 5 execution venues ranked in terms of trading volumes (descending order) |           |  |   |   |                              |                                 |                                       |  |  |  |
| Name   | LEI       |  | Proportion of<br>volume traded<br>as % in that<br>class | Proportion of<br>orders exe-<br>cuted as % of<br>total in that<br>class | Percentage of passive orders | Percentage of aggressive orders | Percentage of<br>directed or-<br>ders |  |  |  |
|  |           |  |   |   |                              |                                 |                                       |  |  |  |

# H. Securitized Derivatives – (I) Warrants and Certificate Derivatives

| CLASS OF    | INSTRUMENT  | SECURITIZED DERIVATIVES – (I) WARRANTS AND CERTIFICATE DERIVATIVES |   |   |                              |                                 |                                       |  |  |
|-------------|---|--|---|---|------------------------------|---------------------------------|---------------------------------------|--|--|
|             | n if <1 average trade per business previous year                            | Υ  |   |   |                              |                                 |                                       |  |  |
| Top 5 execu | op 5 execution venues ranked in terms of trading volumes (descending order) |  |   |   |                              |                                 |                                       |  |  |
| Name        | LEI   |  | Proportion of<br>volume traded<br>as % in that<br>class | Proportion of<br>orders exe-<br>cuted as % of<br>total in that<br>class | Percentage of passive orders | Percentage of aggressive orders | Percentage of<br>directed or-<br>ders |  |  |
|             |   |  |   |   |                              |                                 |                                       |  |  |



# H. Securitized Derivatives - (II) Other Securitized Derivatives

|  |                                    | 05011013    |  |   | 0.50110171750                | DED.U.4.TU.50                   |                                       |  |  |  |
|--|------------------------------------|-------------|--|---|------------------------------|---------------------------------|---------------------------------------|--|--|--|
| CLASS OF IN  | ISTRUMENT                          | SECURI      | SECURITIZED DERIVATIVES - (II) OTHER SECURITIZED DERIVATIVES |   |                              |                                 |                                       |  |  |  |
| Notification if <1 average trade per business day in the previous year |                                    | Υ           |  |   |                              |                                 |                                       |  |  |  |
| Top 5 execut   | ion venues ranked in terms of trac | ling volume | es (descending o   | rder)   |                              |                                 |                                       |  |  |  |
| Name   | LEI                                |             | Proportion of<br>volume traded<br>as % in that<br>class      | Proportion of<br>orders exe-<br>cuted as % of<br>total in that<br>class | Percentage of passive orders | Percentage of aggressive orders | Percentage of<br>directed or-<br>ders |  |  |  |
|  |                                    |             |  |   |                              |                                 |                                       |  |  |  |

# I. Commodities Derivatives and Emission Allowances Derivatives - (I) Options and Futures admitted to trading on a trading venue

| CLASS OF INSTRUMENT  Notification if <1 average trade per business |              | COMMODITIES DERIVATIVES AND EMISSION ALLOWANCES DERIVATIVES - (I) OPTIONS AND FUTURES ADMITTED TO TRADING ON A TRADING VENUE  Y |   |                              |                                 |                                       |  |  |
|--|--------------|---|---|------------------------------|---------------------------------|---------------------------------------|--|--|
| Top 5 execution venues ranked in terms of tra                      | iding volume | es (descending o  | rder)   |                              |                                 |                                       |  |  |
| Name LEI   |              | Proportion of<br>volume traded<br>as % in that<br>class   | Proportion of<br>orders exe-<br>cuted as % of<br>total in that<br>class | Percentage of passive orders | Percentage of aggressive orders | Percentage of<br>directed or-<br>ders |  |  |
|  |              |   |   |                              |                                 |                                       |  |  |
|  |              |   |   |                              |                                 |                                       |  |  |
|  |              |   |   |                              |                                 |                                       |  |  |



# I. Commodities Derivatives and Emission Allowances Derivatives - (II) Other commodities derivatives and emission allowances derivatives

| CLASS OF IN:  Notification if day in the pre                                 | <1 average trade per business | COMMODITIES DERIVATIVES AND EMISSION ALLOWANCES DERIVATIVES - (II) OTHER COMMODITIES DERIVATIVES AND EMISSION ALLOWANCES DERIVATIV Y |  |   |                              |                                 |                               |  |  |  |
|--|-------------------------------|--|--|---|------------------------------|---------------------------------|-------------------------------|--|--|--|
| Top 5 execution venues ranked in terms of trading volumes (descending order) |                               |  |  |   |                              |                                 |                               |  |  |  |
| Name   | LEI                           |  | Proportion of volume traded as % in that class | Proportion of<br>orders exe-<br>cuted as % of<br>total in that<br>class | Percentage of passive orders | Percentage of aggressive orders | Percentage of directed orders |  |  |  |
|  |                               |  |  |   |                              |                                 |                               |  |  |  |
|  |                               |  |  |   |                              |                                 |                               |  |  |  |

# J. Contracts for Difference

| CLASS OF INSTRUMENT  | CONTRACTS FOR DIFFERENCE             |  |   |                                      |                                       |                                     |  |  |  |  |  |
|--|--------------------------------------|--|---|--------------------------------------|---------------------------------------|-------------------------------------|--|--|--|--|--|
| Notification if <1 average trade   | e per business day in the previous y | ear: N   |   |                                      |                                       |                                     |  |  |  |  |  |
| Top 5 execution venues ranked in terms of trading volumes (descending order) |                                      |  |   |                                      |                                       |                                     |  |  |  |  |  |
| Name   | LEI                                  | Proportion of volume traded as % in that class | Proportion of orders executed as % of total in that class | Percentage<br>of passive or-<br>ders | Percentage<br>of aggressive<br>orders | Percentage<br>of directed<br>orders |  |  |  |  |  |
| Goldman Sachs International  | W22LROWP2IHZNBB6K528                 | 35.28%   | 25.06%  | N/A                                  | N/A                                   | 0.00%                               |  |  |  |  |  |
| Merrill Lynch International  | GGDZP1UYGU9STUHRDP48                 | 18.98%   | 21.66%  | N/A                                  | N/A                                   | 0.00%                               |  |  |  |  |  |
| Morgan Stanley & Co. International PLC                                       | 4PQUHN3JPFGFNF3BB653                 | 11.87%   | 9.13%   | N/A                                  | N/A                                   | 0.00%                               |  |  |  |  |  |
| J.P. Morgan Securities<br>PLC  | K6Q0W1PS1L104IQL9C32                 | 10.24%   | 10.77%  | N/A                                  | N/A                                   | 0.00%                               |  |  |  |  |  |
| HSBC Bank PLC  | MP6I5ZYZBEU3UXPYFY54                 | 6.08%  | 6.91%   | N/A                                  | N/A                                   | 0.00%                               |  |  |  |  |  |

# Commentary:

The relative importance of each of the execution factors within our dealing process will vary depending upon a number of criteria, namely:

- 1. The investment intent of the investment manager who created the order. If the intent of the investment manager is to trade with a greater degree of urgency this may influence the decision of the trader to execute.
- 2. The characteristics of financial instruments that are the subject of that order; and
- 3. The characteristics of the execution venues to which that order can be directed.



Each client order that is transacted by our traders is inherently unique in its characteristics and market conditions are never constant. The relative importance of the execution factors is therefore variable.

The most important factors for CFDs are price, cost, speed and the likelihood of execution.

Each order is handled on its own merit and transacted in line with our Best Execution Policy. The top 5 Execution Cash Equity execution venues are typically those with the most flow, risk appetite and ability to effectively manage out of that risk.

# K. Exchange Traded Products (Exchange traded funds, exchange traded notes and exchange traded commodities)

| CLASS OF INSTRUM                             | IENT                            |            | EXCHANGE TRADED PRODUCTS (EXCHANGE TRADED FUNDS, EXCHANGE TRADED NOTES AND EXCHANGE TRADED COMMODITIES) |   |                              |                                 |                                       |  |  |  |
|--|---------------------------------|------------|---|---|------------------------------|---------------------------------|---------------------------------------|--|--|--|
| Notification if <1 ave                       | erage trade per business<br>ear | N          |   |   |                              |                                 |                                       |  |  |  |
| Top 5 execution venu                         | ues ranked in terms of trad     | ling volum | es (descending o  | rder)   |                              |                                 |                                       |  |  |  |
| Name   | LEI                             |            | Proportion of volume traded as % in that class  | Proportion of<br>orders exe-<br>cuted as % of<br>total in that<br>class | Percentage of passive orders | Percentage of aggressive orders | Percentage of<br>directed or-<br>ders |  |  |  |
| Jane Street Fi-<br>nancial Limited           | 549300ZHEHX8M31                 | RP142      | 48.38%  | 15.40%  | N/A                          | N/A                             | 0.00%                                 |  |  |  |
| Flow Traders B.V.                            | 549300CLJI9XDH12                | XV51       | 23.81%  | 8.18%   | N/A                          | N/A                             | 0.00%                                 |  |  |  |
| Commerzbank Aktiengesellschaft               | 851WYGNLUQLFZBS                 | YGB56      | 9.27%   | 14.01%  | N/A                          | N/A                             | 0.00%                                 |  |  |  |
| Credit Suisse Securities (Europe)<br>Limited | DL6FFRRLF74S01HE                | E2M14      | 5.27%   | 1.39%   | N/A                          | N/A                             | 0.00%                                 |  |  |  |
| Goldman Sachs<br>International               | W22LROWP2IHZNBB                 | 6K528      | 4.70%   | 52.22%  | N/A                          | N/A                             | 0.00%                                 |  |  |  |

# Commentary:

The majority of Exchange Traded Funds are traded via TradeWeb MTF.

Competing quotes are sought via an RFQ process.

Counterparts that are end suppliers of ETF liquidity, such as Jane Street and Flow Traders, tend to provide the most competitive quotes.

Reports are made on the basis of the transacting end counterparty.



# L. Emission Allowances

| CLASS OF II  | NSTRUMENT | EMISSIO | N ALLOWANCES  | S   |                              |                                 |                                       |  |  |  |
|--|-----------|---------|---|---|------------------------------|---------------------------------|---------------------------------------|--|--|--|
| Notification if <1 average trade per business day in the previous year       |           | Υ       |   |   |                              |                                 |                                       |  |  |  |
| Top 5 execution venues ranked in terms of trading volumes (descending order) |           |         |   |   |                              |                                 |                                       |  |  |  |
| Name   | LEI       |         | Proportion of<br>volume traded<br>as % in that<br>class | Proportion of<br>orders exe-<br>cuted as % of<br>total in that<br>class | Percentage of passive orders | Percentage of aggressive orders | Percentage of<br>directed or-<br>ders |  |  |  |
|  |           |         |   |   |                              |                                 |                                       |  |  |  |

# M. Other Instruments

| CLASS OF INSTRUM                       | <b>ENT</b> OTHER                   | INSTRUMENTS   |   |                              |                                 |                               |
|--|------------------------------------|---|---|------------------------------|---------------------------------|-------------------------------|
| Notification if <1 ave                 | erage trade per business N<br>ear  |   |   |                              |                                 |                               |
| Top 5 execution venu                   | es ranked in terms of trading volu | mes (descending o                                       | order)  |                              |                                 |                               |
| Name                                   | LEI                                | Proportion of<br>volume traded<br>as % in that<br>class | Proportion of<br>orders exe-<br>cuted as % of<br>total in that<br>class | Percentage of passive orders | Percentage of aggressive orders | Percentage of directed orders |
| Goldman Sachs<br>International         | W22LROWP2IHZNBB6K528               | 96.44%  | 99.64%  | N/A                          | N/A                             | 0.00%                         |
| Merrill Lynch In-<br>ternational       | GGDZP1UYGU9STUHRDP48               | 0.69%   | 0.04%   | N/A                          | N/A                             | 0.00%                         |
| Investec Bank<br>PLC                   | 84S0VF8TSMH0T6D4K848               | 0.49%   | 0.03%   | N/A                          | N/A                             | 0.00%                         |
| BMO Capital Mar-<br>kets Limited       | L64HM9LHPDOS1B9HJC68               | 0.49%   | 0.04%   | N/A                          | N/A                             | 0.00%                         |
| Morgan Stanley & Co. International PLC | 4PQUHN3JPFGFNF3BB653               | 0.48%   | 0.03%   | N/A                          | N/A                             | 0.00%                         |

# Commentary:

Data includes non-EU Equities not in ESMA's liquidity tick bands and funds.

Within Executed Equities there is a very heavy concentration of Guaranteed Market on Close order flow.



This order flow predominantly pertains to program trades where the intention of the under-lying clients is to track Indices, typically valued at market close prices.

Maintaining low explicit costs and the likelihood of execution and settlement are the primary factors.

In addition, independent third-party Transaction Cost Analysis is used as part of the process when assessing and evaluating the performance of our cash equity counterparties.

The selection of the Counterparty was made in accordance with the factors described above.



# **ARTICLE 65(6) DISCLOSURES**

Article 65(6) disclosures cover all Pictet AM Ltd trading placed with Brokers/Counterparties.

# A. Equities - Shares & Depositary Receipts

CLASS OF INSTRUMENT: EQUITIES, SHARES & DEPOSITARY RECEIPTS / TICK SIZE LIQUIDITY BANDS 1 AND 2

| Notification if <1 | average trade per | business dav i | in the previous | s vear: Y |
|--------------------|-------------------|----------------|-----------------|-----------|
|--------------------|-------------------|----------------|-----------------|-----------|

| Top 5 execution venues ranked in terms of trading volumes (descending order) |      |      |      |      |
|--|------|------|------|------|
| lame   | Name | Name | Name | Name |
|  |      |      |      |      |
|  |      |      |      |      |
|  |      |      |      |      |
|  |      |      |      |      |
|  |      |      |      |      |
|  |      |      |      |      |
|  |      |      |      |      |

#### CLASS OF INSTRUMENT: EQUITIES, SHARES & DEPOSITARY RECEIPTS / TICK SIZE LIQUIDITY BANDS 3 AND 4

Notification if <1 average trade per business day in the previous year:  $\ensuremath{\mathsf{N}}$ 

Top 5 execution venues ranked in terms of trading volumes (descending order)

| Name                                | LEI                  | Proportion of vol-<br>ume traded as % in<br>that class | Proportion of orders executed as % of total in that class | Percentage of di-<br>rected orders |
|-------------------------------------|----------------------|--|---|------------------------------------|
| UBS AG                              | BFM8T61CT2L1QCEMIK50 | 13.38%   | 17.52%  | 0.00%                              |
| Citigroup Global Markets<br>Limited | XKZZ2JZF41MRHTR1V493 | 10.94%   | 10.48%  | 0.00%                              |
| J.P. Morgan Securities<br>PLC       | K6Q0W1PS1L104IQL9C32 | 8.89%  | 5.19%   | 0.00%                              |
| Pictet Asset Management SA          | 549300Z3V8FWSENAH224 | 8.24%  | 2.69%   | 0.00%                              |
| Sanford C. Bernstein<br>Limited     | 54930049G8WQ500USD19 | 7.69%  | 10.70%  | 0.00%                              |

# Commentary:

The relative importance of each of the execution factors within our dealing process will vary depending upon a number of criteria, namely:

- 1. The investment intent of the investment manager who created the order
- 2. The characteristics of financial instruments that are the subject of that order; and
- 3. The characteristics of the execution venues to which that order can be directed



Each client order that is transacted by our traders is inherently unique in its characteristics and market conditions are never constant. The relative importance of the execution factors is therefore variable.

The most important factors for cash equities are price, cost and speed/likelihood of execution according to the investment manager's intent and/or the liquidity of the instrument.

Each order is handled on its own merit and transacted in line with our Best Execution Policy. The top 5 Cash Equity Brokers are typically those with the most order flow and/or sophisticated electronic trading technology. The quality of the sales coverage and technical support is also an influence on broker selection.

In addition, independent third-party Transaction Cost Analysis is used as part of the process when assessing the performance of cash equity counterparts.

Pictet AM SA appears here as some orders are routed from Pictet AM Ltd's offices in EU jurisdictions to dedicated Pictet AM dealers in Pictet AM SA, Switzerland



#### CLASS OF INSTRUMENT: EQUITIES, SHARES & DEPOSITARY RECEIPTS / TICK SIZE LIQUIDITY BANDS 5 AND 6

Notification if <1 average trade per business day in the previous year: N

Top 5 execution venues ranked in terms of trading volumes (descending order)

| Name                             | LEI                  | Proportion of vol-<br>ume traded as % in<br>that class | Proportion of orders executed as % of total in that class | Percentage of di-<br>rected orders |
|----------------------------------|----------------------|--|---|------------------------------------|
| UBS AG                           | BFM8T61CT2L1QCEMIK50 | 11.12%   | 16.00%  | 0.00%                              |
| Pictet Asset Management SA       | 549300Z3V8FWSENAH224 | 10.42%   | 8.19%   | 0.00%                              |
| J.P. Morgan Securities<br>PLC    | K6Q0W1PS1L104IQL9C32 | 10.33%   | 25.65%  | 0.00%                              |
| Goldman Sachs International      | W22LROWP2IHZNBB6K528 | 9.89%  | 20.00%  | 0.00%                              |
| Merrill Lynch Interna-<br>tional | GGDZP1UYGU9STUHRDP48 | 8.48%  | 2.98%   | 0.00%                              |

#### Commentary:

The relative importance of each of the execution factors within our dealing process will vary depending upon a number of criteria, namely:

- 1. The investment intent of the investment manager who created the order
- 2. The characteristics of financial instruments that are the subject of that order; and
- 3. The characteristics of the execution venues to which that order can be directed

Each client order that is transacted by our traders is inherently unique in its characteristics and market conditions are never constant. The relative importance of the execution factors is therefore variable.

The most important factors for cash equities are price, cost and speed/likelihood of execution according to the investment manager's intent and/or the liquidity of the instrument.

Each order is handled on its own merit and transacted in line with our Best Execution Policy. The top 5 Cash Equity Brokers are typically those with the most order flow and/or sophisticated electronic trading technology. The quality of the sales coverage and technical support is also an influence on broker selection.

In addition, independent third-party Transaction Cost Analysis is used as part of the process when assessing the performance of cash equity counterparts.

Pictet AM SA appears here as some orders are routed from Pictet AM Ltd's offices in EU jurisdictions to dedicated Pictet AM dealers in Pictet AM SA, Switzerland



# B. Debt Instruments - (I) Bonds

| CLASS OF INSTRUMEN   | Т                    | DEBT INSTRUMENTS – BONDS |   |                               |  |
|--|----------------------|--------------------------|---|-------------------------------|--|
| Notification if <1 average trade per business day in the previous year: N    |                      |                          |   |                               |  |
| Top 5 execution venues ranked in terms of trading volumes (descending order) |                      |                          |   |                               |  |
| Name   | LEI                  | •                        | Proportion of orders executed as % of total in that class | Percentage of directed orders |  |
| Pictet Asset Management SA   | 549300Z3V8FWSENAH224 | 91.12%                   | 83.74%  | 0.00%                         |  |
| Pictet Asset Management (Singapore) PTE. LTD.                                | 5493000NLT083ZLBLW10 | 8.88%                    | 16.26%  | 0.00%                         |  |

# Commentary:

Pictet AM SA appears here as some orders are routed from Pictet AM Ltd's offices in EU jurisdictions to dedicated Pictet AM dealers in Pictet AM SA, Switzerland.

Similarly, Pictet AM Singapore appears here as some orders are routed from Pictet AM Ltd's offices in EU jurisdiction to dedicated Pictet AM dealers in Singapore.



#### B. Debt instruments – (II) Money Market Instruments

| CLASS OF INSTRUMENT  |   | DEBT INSTRUMENTS - MONEY MARKET INSTRUMENTS    |   |                               |  |  |
|--|---|--|---|-------------------------------|--|--|
| Notification if <1 average t   | Notification if <1 average trade per business day in the previous year: N |  |   |                               |  |  |
| Top 5 execution venues ranked in terms of trading volumes (descending order) |   |  |   |                               |  |  |
| Name   | LEI   | Proportion of volume traded as % in that class | Proportion of orders exe-<br>cuted as % of total in<br>that class | Percentage of directed orders |  |  |
| Pictet Asset Manage-<br>ment SA  | 549300Z3V8FWSENAH22<br>4  | 94.13%   | 84.65%  | 0.00%                         |  |  |
| Pictet Asset Manage-<br>ment (Singapore) PTE.<br>LTD.                        | 5493000NLT083ZLBLW1<br>0  | 5.87%  | 15.35%  | 0.00%                         |  |  |

# Commentary:

Pictet AM SA appears here as some orders are routed from Pictet AM Ltd's offices in EU jurisdictions to dedicated Pictet AM dealers in Pictet AM SA, Switzerland.

Similarly, Pictet AM Singapore appears here as some orders are routed from Pictet AM Ltd's offices in EU jurisdiction to dedicated Pictet AM dealers in Singapore.

All orders routed to other Pictet AM trading desks will adhere to our global Best Execution Policy. Each order is handled on its own merit and transacted in line with our Best Execution Policy.

# C. Interest rates derivatives - (I) Futures and options admitted to trading on a trading venue

| CLASS OF IN  | NSTRUMENT   | INTEREST RATES DERIVATIVES - (I) FUTURES AND OPTIONS ADMITTED TO TRADING ON A TRADING VENUE |  |   | ADMITTED TO TRADING           |
|--------------|---|---|--|---|-------------------------------|
|              | if <1 average trade per busi-<br>he previous year | Υ   |  |   |                               |
| Top 5 execut | tion venues ranked in terms of                    | trading vo  | lumes (descending order)                       |   |                               |
| Name         | LEI   |   | Proportion of volume traded as % in that class | Proportion of orders exe-<br>cuted as % of total in that<br>class | Percentage of directed orders |
|              |   |   |  |   |                               |
|              |   |   |  |   |                               |
|              |   |   |  |   |                               |



# C. Interest rates derivatives - (II) Swaps, Forwards, and Other Interest Rates Derivatives

# **CLASS OF INSTRUMENT**INTEREST RATES DERIVATIVES - (II) SWAPS, FORWARDS, AND OTHER INTEREST RATES DERIVATIVES

Notification if <1 average trade per business day in the previous year:  $\ensuremath{\mathsf{N}}$ 

#### Top 5 execution venues ranked in terms of trading volumes (descending order)

| Name  | LEI                  | Proportion of volume traded as % in that class | Proportion of orders executed as % of total in that class | Percentage of directed orders |
|---|----------------------|--|---|-------------------------------|
| Pictet Asset Manage-<br>ment SA                   | 549300Z3V8FWSENAH224 | 63.44%   | 62.04%  | 0.00%                         |
| Goldman Sachs International                       | W22LROWP2IHZNBB6K528 | 16.45%   | 8.38%   | 0.00%                         |
| J.P. Morgan Securities PLC                        | K6Q0W1PS1L104IQL9C32 | 10.40%   | 11.32%  | 0.00%                         |
| Morgan Stanley & Co.<br>International PLC         | 4PQUHN3JPFGFNF3BB653 | 3.30%  | 1.44%   | 0.00%                         |
| JPMorgan Chase<br>Bank, National Asso-<br>ciation | 7H6GLXDRUGQFU57RNE97 | 2.05%  | 10.16%  | 0.00%                         |

#### Commentary:

The trader will take into account various factors that influence their venue selection. These include but are not limited to:

- > Likelihood of execution and settlement
- > The investment style of the fund or account to which the order relates
- > The current market circumstances
- > The quality of the sales coverage and technical support

The nature of the interest rate derivatives market is OTC, and therefore market protocol is to have appropriate legal documentation in place. This will take precedent above other considerations in this instrument type.

Pictet AM SA appears here as some orders are routed from Pictet AM Ltd's offices in EU jurisdictions to dedicated Pictet AM dealers in Pictet AM SA, Switzerland.



# D. Credit Derivatives - (I) Futures and Options Admitted to Trading on a Trading Venue

**CLASS OF INSTRUMENT**CREDIT DERIVATIVES - (I) FUTURES AND OPTIONS ADMITTED TO TRADING ON A TRADING VENUE

Notification if <1 average trade per business day in the previous year: N

Top 5 execution venues ranked in terms of trading volumes (descending order)

| Name                                   | LEI                  | Proportion of volume traded as % in that class | Proportion of orders executed as % of total in that class | Percentage of directed orders |
|--|----------------------|--|---|-------------------------------|
| Pictet Asset Management SA             | 549300Z3V8FWSENAH224 | 91.45%   | 41.39%  | 0.00%                         |
| Morgan Stanley & Co. International PLC | 4PQUHN3JPFGFNF3BB653 | 3.73%  | 26.18%  | 0.00%                         |
| Kyte Broking Limited                   | 1ZU7M6R6N6PXYJ6V0C83 | 1.87%  | 1.50%   | 0.00%                         |
| UBS AG                                 | BFM8T61CT2L1QCEMIK50 | 1.41%  | 14.88%  | 0.00%                         |
| Merrill Lynch Interna-<br>tional       | GGDZP1UYGU9STUHRDP48 | 0.30%  | 0.55%   | 0.00%                         |

# Commentary:

For Credit Derivatives, due to the availability of liquidity and the availability of in depth price discovery, we place the highest importance on price and speed associated with execution.

> Other Brokers are derivatives brokers or global brokers with broad execution capability.

Pictet AM SA appears here as some orders are routed from Pictet AM Ltd's offices in EU jurisdictions to dedicated Pictet AM dealers in Pictet AM SA, Switzerland.



#### D. Credit Derivatives - (II) Other Credit Derivatives

#### CLASS OF INSTRUMENT

CREDIT DERIVATIVES - (II) OTHER CREDIT DERIVATIVES

Notification if <1 average trade per business day in the previous year: N

Top 5 execution venues ranked in terms of trading volumes (descending order)

| Name  | LEI                  | Proportion of volume traded as % in that class | Proportion of orders executed as % of total in that class | Percentage of directed orders |
|---|----------------------|--|---|-------------------------------|
| Pictet Asset Management SA                    | 549300Z3V8FWSENAH224 | 69.17%   | 61.66%  | 0.00%                         |
| Pictet Asset Management (Singapore) PTE. LTD. | 5493000NLT083ZLBLW10 | 6.87%  | 6.54%   | 0.00%                         |
| Barclays Bank<br>PLC                          | G5GSEF7VJP5I7OUK5573 | 6.73%  | 5.94%   | 0.00%                         |
| Goldman Sachs<br>International                | W22LROWP2IHZNBB6K528 | 5.71%  | 5.20%   | 0.00%                         |
| BNP Paribas                                   | ROMUWSFPU8MPR08K5P83 | 3.49%  | 4.90%   | 0.00%                         |

#### Commentary:

For Credit Derivatives, due to the availability of liquidity and the availability of in depth price discovery, we place the highest importance on price and speed associated with execution. Likelihood of execution and settlement is also critical – as the nature of the credit derivatives market is OTC, market protocol is to have appropriate legal documentation in place. This will take precedent above other considerations in this instrument type.

Pictet AM SA appears here as some orders are routed from Pictet AM Ltd's offices in EU jurisdictions to dedicated Pictet AM dealers in Pictet AM SA, Switzerland.

Similarly, Pictet AM Singapore appears here as some orders are routed from Pictet AM Ltd's offices in EU jurisdiction to dedicated Pictet AM dealers in Singapore.



# E. Currency derivatives - (I) Futures and Options Admitted to Trading on a Trading Venue

| CLASS OF INSTRUMENT | CURRENCY DERIVATIVES - (I) FUTURES AND OPTIONS ADMITTED TO TRADING ON A TRADING |
|---------------------|---|
|                     | VENUE   |

| Notification if <1 average trade per business day in the previous year: Y    |     |  |   |                               |
|--|-----|--|---|-------------------------------|
| Top 5 execution venues ranked in terms of trading volumes (descending order) |     |  |   |                               |
| e  | LEI | Proportion of volume traded as % in that class | Proportion of orders exe-<br>cuted as % of total in<br>that class | Percentage of directed orders |
|  |     |  |   |                               |
|  |     |  |   |                               |
|  |     |  |   |                               |
|  |     |  |   |                               |
|  |     |  |   |                               |

# E. Currency derivatives - (II) Swaps, Forwards, and Other Currency Derivatives

| CLASS OF INSTRUMENT   | CURRENCY DERIVATIVES - (II) SWAPS, FORWARDS, AND OTHER CURRENCY DERIVATIVES |  |  |  |  |  |  |
|---|---|--|--|--|--|--|--|
| Notification if <1 average trade per business day in the previous year: N |   |  |  |  |  |  |  |

# Top 5 execution venues ranked in terms of trading volumes (descending order)

| Name                                   | LEI                  | Proportion of volume traded as % in that class | Proportion of orders exe-<br>cuted as % of total in<br>that class | Percentage of directed orders |
|--|----------------------|--|---|-------------------------------|
| Pictet Asset Manage-<br>ment SA        | 549300Z3V8FWSENAH224 | 63.21%   | 56.80%  | 13.00%                        |
| Banque Pictet & Cie S.A.               | 4LCYDN74UCFU5VPM4774 | 4.99%  | 8.11%   | 100.00%                       |
| HSBC Bank PLC                          | MP6I5ZYZBEU3UXPYFY54 | 3.41%  | 1.91%   | 0.00%                         |
| Barclays Bank PLC                      | G5GSEF7VJP5I70UK5573 | 3.10%  | 4.23%   | 0.00%                         |
| State Street Bank and<br>Trust Company | 571474TGEMMWANRLN57  | 3.09%  | 3.54%   | 99.00%                        |

# Commentary:

Due to the availability of liquidity and the availability of in depth price discovery, we place the highest importance on price and speed associated with execution.

Pictet AM SA appears here as some orders are routed from Pictet AM Ltd's offices in EU jurisdictions to dedicated Pictet AM dealers in Pictet AM SA, Switzerland.

All orders routed to other Pictet AM trading desks will adhere to our global Best Execution Policy. Each order is handled on its own merit and transacted in line with our Best Execution Policy.

In some cases, parties are required foreign exchange counterparts due to being Client Custodians.



# F. Structured Finance Instruments

| CLASS OF I  | INSTRUMENT   | STRUCTURED FINANCE INSTRUMENTS |  |   |                               |
|-------------|--|--------------------------------|--|---|-------------------------------|
|             | if <1 average trade per busi-<br>the previous year | Υ                              |  |   |                               |
| Тор 5 ехеси | ution venues ranked in terms of t                  | rading vol                     | umes (descending order)                        |   |                               |
| Name        | LEI  |                                | Proportion of volume traded as % in that class | Proportion of orders exe-<br>cuted as % of total in that<br>class | Percentage of directed orders |
|             |  |                                |  |   |                               |
|             |  |                                |  |   |                               |
|             |  |                                |  |   |                               |

# G. Equity Derivatives - (I) Options and Futures Admitted to Trading on a Trading Venue

| ge trade per business day in the puress ranked in terms of trading | •  |   |  |  |  |  |  |  |  |  |
|--|--|---|--|--|--|--|--|--|--|--|
| ues ranked in terms of trading                                     | volumes (descending  |   | Notification if <1 average trade per business day in the previous year: N  |  |  |  |  |  |  |  |
|  |  | order)  |  |  |  |  |  |  |  |  |
| LEI  | Proportion of vol-<br>ume traded as % in<br>that class           | Proportion of orders executed as % of total in that class   | -Percentage of directed<br>orders  |  |  |  |  |  |  |  |
| 213800GNABQM2M88781<br>2   | 71.79%   | 15.03%  | 0.00%  |  |  |  |  |  |  |  |
| BFM8T61CT2L1QCEMIK50   | 10.68%   | 55.30%  | 0.00%  |  |  |  |  |  |  |  |
| 549300Z3V8FWSENAH224   | 7.20%  | 2.29%   | 0.00%  |  |  |  |  |  |  |  |
| K6Q0W1PS1L104IQL9C32   | 2.01%  | 11.30%  | 0.00%  |  |  |  |  |  |  |  |
| 549300YV3SCFHL2F9H14   | 1.77%  | 1.26%   | 0.00%  |  |  |  |  |  |  |  |
|  | 2 BFM8T61CT2L1QCEMIK50 549300Z3V8FWSENAH224 K6Q0W1PS1L104IQL9C32 | that class  213800GNABQM2M88781 71.79% 2  BFM8T61CT2L1QCEMIK50 10.68%  549300Z3V8FWSENAH224 7.20%  K6Q0W1PS1L104IQL9C32 2.01% | 213800GNABQM2M88781 71.79% 15.03%  BFM8T61CT2L1QCEMIK50 10.68% 55.30%  549300Z3V8FWSENAH224 7.20% 2.29%  K6Q0W1PS1L104IQL9C32 2.01% 11.30% |  |  |  |  |  |  |  |

#### Commentary:

The relative importance of each of the execution factors within our dealing process will vary depending upon a number of criteria, namely:

- 1. The investment intent of the investment manager who created the order
- 2. The characteristics of financial instruments that are the subject of that order; and
- 3. The characteristics of the execution venues to which that order can be directed

Each client order that is transacted by our traders is inherently unique in its characteristics and market conditions are never constant. The relative importance of the execution factors is therefore variable.



The most important factors for equity derivatives are price, cost and speed.

Pictet AM SA appears here as some orders are routed from Pictet AM Ltd's offices in EU jurisdictions to dedicated Pictet AM dealers in Pictet AM SA, Switzerland

Similarly, Pictet AM Hong Kong appears here as some orders are routed from Pictet AM Ltd's offices in EU jurisdiction to dedicated Pictet AM dealers in Hong Kong.

All orders routed to other Pictet AM trading desks will adhere to our global Best Execution Policy. Each order is handled on its own merit and transacted in line with our Best Execution Policy.

Brokers within the top five are typically those with the ability to manage high turnover in listed derivative markets and provide a high quality execution service.

# G. Equity Derivatives - (II) Swaps and Other Equity Derivatives

| CLASS OF INSTRUMENT EQUITY DERIVATIVES - (II) SWAPS AND OTHER EQUITY DERIVATIVES |  |   |  |   | /ATIVES                       |
|--|--|---|--|---|-------------------------------|
|  | if <1 average trade per busi-<br>the previous year | Υ |  |   |                               |
| Top 5 execution venues ranked in terms of trading volumes (descending order)     |  |   |  |   |                               |
| Name   | LEI  |   | Proportion of volume traded as % in that class | Proportion of orders exe-<br>cuted as % of total in that<br>class | Percentage of directed orders |
|  |  |   |  |   |                               |
|  |  |   |  |   |                               |

# H. Securitized Derivatives - (I) Warrants and Certificate Derivatives

| CLASS OF IN  | ISTRUMENT  | SECUR       | SECURITIZED DERIVATIVES - (I) WARRANTS AND CERTIFICATE DERIVATIVES |   |                               |  |  |  |
|--------------|--|-------------|--|---|-------------------------------|--|--|--|
|              | f <1 average trade per busi-<br>he previous year | Y           |  |   |                               |  |  |  |
| Top 5 execut | ion venues ranked in terms of                    | trading vol | umes (descending order)  |   |                               |  |  |  |
| Name         | LEI  |             | Proportion of volume traded as % in that class                     | Proportion of orders exe-<br>cuted as % of total in that<br>class | Percentage of directed orders |  |  |  |
|              |  |             |  |   |                               |  |  |  |
|              |  |             |  |   |                               |  |  |  |
|              |  |             |  |   |                               |  |  |  |
|              |  |             |  |   |                               |  |  |  |



# H. Securitized Derivatives - (II) Other Securitized Derivatives

|                                    | NSTRUMENT  | SECURITIZED DERIVATIVES - (II) (   | OTHER SECURITIZED DERIV   | ATIVES                         |
|------------------------------------|--|--|---|--------------------------------|
|                                    | if <1 average trade per busi-<br>the previous year   | Y  |   |                                |
| ор 5 ехеси                         | ition venues ranked in terms of  | trading volumes (descending order)   |   |                                |
| Name                               | LEI  | Proportion of volume traded as % in that class   | Proportion of orders exe-<br>cuted as % of total in that<br>class | Percentage of directed or ders |
|                                    |  |  |   |                                |
| rading ve                          |  | commodities derivatives and and futures admitted to tra  | EMISSION ALLOWANCES D   | ERIVATIVES - (I) OPTIONS       |
|                                    |  | AND FUTURES ADMITTED TO TRA  | DING ON A TRADING VENUE   | E .                            |
|                                    |  | V  |   |                                |
|                                    | if <1 average trade per busi-<br>the previous year   | Υ  |   |                                |
| ess day in                         | the previous year  | Y trading volumes (descending order)   |   |                                |
| ness day in<br>Fop 5 execu         | the previous year  |  | Proportion of orders exe-<br>cuted as % of total in that<br>class |                                |
| ness day in<br>Top 5 execu         | the previous year  | trading volumes (descending order)  Proportion of volume   | cuted as % of total in that                                       |                                |
| ness day in<br>Fop 5 execu<br>Name | the previous year  Ition venues ranked in terms of  LEI  | trading volumes (descending order)  Proportion of volume   | cuted as % of total in that class                                 | ders                           |
| ness day in Fop 5 execu            | the previous year  Ition venues ranked in terms of  LEI  | trading volumes (descending order)  Proportion of volume traded as % in that class   | cuted as % of total in that class  Other commodities deri         | ivatives                       |
| CLASS OF I                         | the previous year  ution venues ranked in terms of  LEI  dities Derivatives and Emis   | Proportion of volume traded as % in that class  ssion Allowances Derivatives - (II)  | cuted as % of total in that class  Other commodities deri         | ivatives                       |
| . Commod                           | the previous year  Ition venues ranked in terms of  LEI  dities Derivatives and Emis  NSTRUMENT  if <1 average trade per busithe previous year | Proportion of volume traded as % in that class  ssion Allowances Derivatives - (II)  COMMODITIES DERIVATIVES AND COMMODITIES DERIVATIVES | cuted as % of total in that class  Other commodities deri         | ivatives                       |



#### J. Contracts for Difference

# CLASS OF INSTRUMENT CONTRACTS FOR DIFFERENCE

Notification if <1 average trade per business day in the previous year:  $\ensuremath{\mathsf{N}}$ 

Top 5 execution venues ranked in terms of trading volumes (descending order)

| Name                                   | LEI                  | Proportion of vol-<br>ume traded as % in<br>that class | Proportion of orders executed as % of total in that class | Percentage of directed orders |
|--|----------------------|--|---|-------------------------------|
| Pictet Asset Management<br>SA          | 549300Z3V8FWSENAH224 | 19.21%   | 25.53%  | 0.00%                         |
| Goldman Sachs International            | W22LROWP2IHZNBB6K528 | 18.44%   | 14.12%  | 0.00%                         |
| Morgan Stanley & Co. International PLC | 4PQUHN3JPFGFNF3BB653 | 12.45%   | 9.28%   | 0.00%                         |
| UBS AG                                 | BFM8T61CT2L1QCEMIK50 | 9.82%  | 11.26%  | 0.00%                         |
| J.P. Morgan Securities PLC             | K6Q0W1PS1L104IQL9C32 | 6.91%  | 7.75%   | 0.00%                         |

#### Commentary:

The relative importance of each of the execution factors within our dealing process will vary depending upon a number of criteria, namely:

- 1. The investment intent of the investment manager who created the order
- 2. The characteristics of financial instruments that are the subject of that order; and
- 3. The characteristics of the execution venues to which that order can be directed

Each client order that is transacted by our traders is inherently unique in its characteristics and market conditions are never constant. The relative importance of the execution factors is therefore variable.

The most important factors influencing choice of Brokers for CFDs are price, cost and speed/likelihood of execution according to the investment manager's intent and/or the liquidity of the instrument. The quality of the sales coverage and technical support is also an influence on broker selection.

In addition, independent third-party Transaction Cost Analysis is used as part of the process when assessing the performance of CFD counterparts.

Pictet AM SA appears here as some orders are routed from Pictet AM Ltd's offices in EU jurisdictions to dedicated Pictet AM dealers in Pictet AM SA, Switzerland



#### K. Exchange Traded Products (Exchange traded funds, exchange traded notes and exchange traded commodities)

| CLASS OF INSTRUMENT   | EXCHANGE TRADED PROD<br>EXCHANGE TRADED COM |  | DED FUNDS, EXCHANGE  | E TRADED NOTES AND            |  |  |  |
|---|---|--|--|-------------------------------|--|--|--|
| Notification if <1 average trade per business day in the previous year: N |   |  |  |                               |  |  |  |
| Top 5 execution venues ran  | ked in terms of trading volumes (d          | lescending order)                              |  |                               |  |  |  |
| Name  | LEI   | Proportion of volume traded as % in that class | Proportion of orders executed as % of to-tal in that class | Percentage of directed orders |  |  |  |
| Pictet Asset Management SA  | 549300Z3V8FWSENAH224                        | 31.33%   | 0.65%  | 0.00%                         |  |  |  |
| Credit Suisse Securities (Europe) Limited                                 | DL6FFRRLF74S01HE2M14                        | 22.33%   | 2.33%  | 0.00%                         |  |  |  |
| Banque Pictet & Cie<br>S.A.   | 4LCYDN74UCFU5VPM4774                        | 18.47%   | 74.90%   | 0.00%                         |  |  |  |
| Pictet Global Markets<br>(UK) Limited                                     | 2138008LCT2T4PXE2R97                        | 5.93%  | 3.97%  | 0.00%                         |  |  |  |
| Alantra Equities Sociedad De Valores, SA                                  | 959800UE042T24AY7S51                        | 3.37%  | 0.19%  | 0.00%                         |  |  |  |

#### Commentary:

The relative importance of each of the execution factors within our dealing process will vary depending upon a number of criteria, namely:

- 1. The investment intent of the investment manager who created the order
- 2. The characteristics of financial instruments that are the subject of that order; and
- 3. The characteristics of the execution venues to which that order can be directed

Each client order that is transacted by our traders is inherently unique in its characteristics and market conditions are never constant. The relative importance of the execution factors is therefore variable.

The most important factors for Exchange Traded Products are price, cost and speed/likelihood of execution according to the investment manager's intent and/or the liquidity of the instrument. Brokers within the top five are typically those with the best access to liquidity across a broad range of Exchange Traded Products.

Pictet AM SA appears here as some orders are routed from Pictet AM Ltd's offices in EU jurisdictions to dedicated Pictet AM dealers in Pictet AM SA, Switzerland



#### L. Emission Allowances

| CLASS OF   | INSTRUMENT | EMISSIC | N ALLOWANCES                                   |   |                               |
|--|------------|---------|--|---|-------------------------------|
| Notification if <1 average trade per business day in the previous year       |            | Υ       |  |   |                               |
| Top 5 execution venues ranked in terms of trading volumes (descending order) |            |         |  |   |                               |
| Name   | LEI        |         | Proportion of volume traded as % in that class | Proportion of orders exe-<br>cuted as % of total in that<br>class | Percentage of directed orders |
|  |            |         |  |   |                               |
|  |            |         |  |   |                               |
|  |            |         |  |   |                               |
|  |            |         |  |   |                               |

#### M. Other Instruments

| CLASS OF INSTRUMENT  |              | OTHER INSTRUMENTS |  |     |  |                               |  |
|--|--------------|-------------------|--|-----|--|-------------------------------|--|
| Notification if <1 average trade per business day in the previous year       |              | N                 |  |     |  |                               |  |
| Top 5 execution venues ranked in terms of trading volumes (descending order) |              |                   |  |     |  |                               |  |
| Name   | LEI          |                   | Proportion of volume traded as % in that |     | Proportion of orders executed as % of to-tal in that class | Percentage of directed orders |  |
| UBS AG   | BFM8T61CT2L1 | LQCEMIK50         | 13.85%                                   | 20. | 39%  | 0.00%                         |  |
| Morgan Stanley & Co.<br>International PLC                                    | 4PQUHN3JPFG  | FNF3BB653         | 13.25%                                   | 3.7 | 6%   | 0.00%                         |  |
| Goldman Sachs International  | W22LR0WP2IH  | ZNBB6K528         | 11.31%                                   | 13. | 33%  | 0.00%                         |  |
| J.P. Morgan Securities PLC   | K6Q0W1PS1L1  | 04IQL9C32         | 8.83%                                    | 18. | 32%  | 0.00%                         |  |
| Pictet Asset Manage-<br>ment (Hong Kong)<br>Limited                          | 549300YV3SCF | HL2F9H14          | 7.12%                                    | 4.2 | 4%   | 0.00%                         |  |

# Commentary:

Data includes non-EU Equities not in ESMA's liquidity tick bands and funds.

The relative importance of each of the execution factors within our dealing process will vary depending upon a number of criteria, namely:

- 1. The investment intent of the investment manager who created the order
- 2. The characteristics of financial instruments that are the subject of that order; and
- 3. The characteristics of the execution venues to which that order can be directed

Each client order that is transacted by our traders is inherently unique in its characteristics and market conditions are never constant. The relative importance of the execution factors is therefore variable.



The most important factors for cash equities are price, cost and speed/likelihood of execution according to the investment manager's intent and/or the liquidity of the instrument.

Within Executed Equities, not included in ESMA tick bands, there is a heavy concentration of Guaranteed Market on Close Program order flow.

The selection of the Counterparty was made in accordance with the factors described above. In addition, independent third party Transaction Cost Analysis is used as part of the process when assessing the performance of cash equity counterparts.

Pictet AM Hong Kong appears here as some orders are routed from Pictet AM Ltd's offices in EU jurisdiction to dedicated Pictet AM dealers in Hong Kong.



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